

RICHARD G. PFLUGER, MBA, LUTCF
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QUALIFICATIONS

I have 30 years of experience in the commercial and personal insurance industry including management, marketing, underwriting, reinsurance and expert testimony.

332 expert retentions, 53 depositions, 30 trial testimonies.

EDUCATION

A.A.S. Degree, Electrical Engineering, Westchester Community College, SUNY
B.S. Degree, Political Economics, Empire State College, SUNY
M.B.A. Degree, Insurance & Finance, St. John's University School of Risk Management & Actuarial Science

LICENSES

State of New Jersey Producer License for Life & Health and Property & Casualty Insurance. NJ Reference # 8023321; NY License #736844 for Property/Casualty; PA. license # 759011 for Property, Casualty and Personal lines. National Producer License #7413888.

EMPLOYMENT

1988 – Present	Principal, Insurance Broker, Agent, Consultant involved in marketing, sales of insurance products and expert testimony.
2001 – 2002	Underwriter, Commercial Property and Casualty, New Age Brokerage, MGA for Greenwich Insurance Company.
1988-1989	Prudential Life Insurance Company - Agent
1987 – 1988	Vice President, Underwriting & Production, Jefferson Insurance Company. Developed underwriting manuals, criteria, policy forms and recruited & trained personnel. Supervised state relations, underwriting, and marketing and reinsurance programs for this surplus lines insurance group.
1986 –1987	Northeastern Regional Manager, North American Managers (AIG). Responsible for marketing and underwriting of commercial accounts.
1981 – 1985	Assistant Vice President, Director, Special Risk Underwriting, Continental Insurance Company. Developed and managed a commercial property product line.