

Resume: Steven A Eisenberg, FSA, MAAA

Steven has 45 years as a senior executive and Chief Actuary with several life insurance companies & as a Consulting Actuary for major actuarial consulting firms. Today, he has his own firm which specializes in consulting & expert litigation support for personal injury & wrongful death economic damages, & all aspects of life insurance such as COLI management. He is a renowned expert in COLI/BOLI product design, assumptions & contracts, policy holder taxes, broker, marketing and administration, compensation & standards of practice, & damages. He also consults with insurance companies and brokers regarding all aspects of life insurance – variable, UL, traditional, general & separate account. He was an instructor of actuarial science at Georgia State University.

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Education:

Wharton School of Finance, University of Pennsylvania, BS Economics with honors, 1969
Georgia State University (GSU), post graduate studies, 4.0 average.

Professional:

Fellow, Society of Actuaries (SOA), 1973 - Educational & research organization.

Member, American Academy of Actuaries (MAAA), 1975 – Professional Organization recognized by governments for actuarial qualification and providing public actuarial opinions on various subjects.

GSU Risk Management Advisory Board, develop new graduate degree program in Actuarial Science.

Served on SOA Committees: Education, Health standards, Life insurance illustration standards.

Speaker, Moderator at numerous national and local meetings: – COLI/BOLI, product development, insurance company financials, policyholder taxes, Section 264 of IRC, illustration standards.

Author SOA study note on 7702A of IRC.

Enrolled Actuary, 1976 – federal government ERISA qualified actuary.

GSU seminars for actuaries Atlanta Actuarial Club Los Angeles Actuarial Club Pacific States Actuarial Club Southeastern Actuaries Club.

AALU – COLI brokers assn.

Work:

1999 – Present

Consulting Actuary & Owner, Steven A Eisenberg, FSA LLC,

Steven consults with large insurance carriers & leading brokers-Corporate & Bank Owned Life Insurance (COLI / BOLI). He, also, provides **litigation** support (expert opinions) on all areas involving variable & UL insurance, annuities, pension & other benefits, including broker & TPA standards of practice, assumptions, loss valuations, IRC 264, 7702A & 7702. His litigation support also includes personal injury and wrongful death damage calculations

1983 – 1998

Consulting Actuary and Equity Principal, Milliman,

an international actuarial consulting firm. Steven was the founder & managing partner for the Atlanta Life Insurance Practice. Although he specialized in all aspects of life insurance consulting, he was nationally known for his expertise in COLI & BOLI, having consulted with most of the major life insurance carriers, insurance brokers & corporations on their COLI & BOLI. The Atlanta practice also worked on most types of actuarial assignments, such as financial reporting, M & A, management advisory, etc.

2001 – Present

Founding Member and Principal Member, Mann, Conroy, Eisenberg & Associates

Mann-Conroy-Eisenberg & Associates, LLC (MCE) is an advisory firm specializing in designing proprietary risk management & capital management solutions for the financial services industry. He holds several patents relating to longevity swaps & European COLI.

1999 – 2000 Founding Member, Benefit Funding Exchange, a marketing organization dedicated to BOLI sales.

Chief Actuary, including Sr. VP and Board Member of 3 life insurance companies.

1975 – 1980

Consulting Actuary and Principal, Dan McGinn and Associates, an ERISA pension, health benefits & life insurance actuarial consulting firm in Los Angeles.

8/2013 – 12/2013 - Instructor, Actuarial Science Georgia State University (GSU)