

## **Resume: Steven A Eisenberg, FSA, MAAA**

**Steven has 45 years as a senior executive and Chief Actuary with several life insurance companies & as a Consulting Actuary for major actuarial consulting firms. Today, he has his own firm which specializes in consulting & expert litigation support for personal injury & wrongful death economic damages, & all aspects of life insurance such as COLI management. He is a renowned expert in COLI/BOLI product design, assumptions & contracts, policy holder taxes, broker, marketing and administration, compensation & standards of practice, & damages. He also consults with insurance companies and brokers regarding all aspects of life insurance – variable, UL, traditional, general & separate account. He was an instructor of actuarial science at Georgia State University.**

Steven A Eisenberg, FSA, LLC 1136 Old Roswell Rd, Roswell, GA 30076  
(404) 307-9861  
[stevenaeseisenberg@gmail.com](mailto:stevenaeseisenberg@gmail.com)  
[www.stevenaeseisenberg.com](http://www.stevenaeseisenberg.com)

### **Education:**

**Wharton School of Finance, University of Pennsylvania, BS Economics with honors, 1969**  
**Georgia State University (GSU), post graduate studies, 4.0 average.**

### **Professional:**

**Fellow, Society of Actuaries (SOA), 1973** - Educational & research organization.

**Member, American Academy of Actuaries (MAAA), 1975** – Professional Organization recognized by governments for actuarial qualification and providing public actuarial opinions on various subjects.

**GSU Risk Management Advisory Board**, develop new graduate degree program in Actuarial Science.

**Served on SOA Committees: Education, Health standards, Life insurance illustration standards.**

**Speaker, Moderator at numerous national and local meetings:** – COLI/BOLI, product development, insurance company financials, policyholder taxes, Section 264 of IRC, illustration standards.

**Author SOA study note on 7702A of IRC.**

**Enrolled Actuary, 1976** – federal government ERISA qualified actuary.

GSU seminars for actuaries Atlanta Actuarial Club Los Angeles Actuarial Club Pacific States Actuarial Club Southeastern Actuaries Club.

AALU – COLI brokers assn.

### **Work:**

#### **1999 – Present**

##### **Consulting Actuary & Owner, Steven A Eisenberg, FSA LLC,**

Steven consults with large insurance carriers & leading brokers-Corporate & Bank Owned Life Insurance (COLI / BOLI). He, also, provides **litigation** support (expert opinions) on all areas involving variable & UL insurance, annuities, pension & other benefits, including broker & TPA standards of practice, assumptions, loss valuations, IRC 264, 7702A & 7702. His litigation support also includes personal injury and wrongful death damage calculations

#### **1983 – 1998**

##### **Consulting Actuary and Equity Principal, Milliman,**

an international actuarial consulting firm. Steven was the founder & managing partner for the Atlanta Life Insurance Practice. Although he specialized in all aspects of life insurance consulting, he was nationally known for his expertise in COLI & BOLI, having consulted with most of the major life insurance carriers, insurance brokers & corporations on their COLI & BOLI. The Atlanta practice also worked on most types of actuarial assignments, such as financial reporting, M & A, management advisory, etc.

#### **2001 – Present**

##### **Founding Member and Principal Member, Mann, Conroy, Eisenberg & Associates**

Mann-Conroy-Eisenberg & Associates, LLC (MCE) is an advisory firm specializing in designing proprietary risk management & capital management solutions for the financial services industry. He holds several patents relating to longevity swaps & European COLI.

**1999 – 2000 Founding Member, Benefit Funding Exchange**, a marketing organization dedicated to BOLI sales.

**Chief Actuary, including Sr. VP and Board Member of 3 life insurance companies.**

#### **1975 – 1980**

**Consulting Actuary and Principal, Dan McGinn and Associates**, an ERISA pension, health benefits & life insurance actuarial consulting firm in Los Angeles.

**8/2013 – 12/2013 - Instructor, Actuarial Science Georgia State University (GSU)**