



## Philip S. Simmons, Esq.

The Simmons Group, Inc.

Lake Arrowhead, CA

Phone: 310-439-4119 Fax: 310-300-3020

[phil.simmons252@gmail.com](mailto:phil.simmons252@gmail.com)

[simmonsgroupconsulting.com/](http://simmonsgroupconsulting.com/)

### Areas of Expertise

- Business Ethics
- Business Management
- Business Plans/Operations
- Case Assessment
- Commercial Development
- Complex Properties
- Construction Zones/Zoning
- Contract Performance
- Contract Interpretation
- Contract Negotiation
- Due Diligence (Investments)
- Entitlement
- Land Use Planning
- Management Consultants
- Real Estate Acquisitions
- Real Estate Investments
- Real Estate Transactions
- Real Estate Zoning
- Site Assessment/  
Development
- Urban Development/  
Planning

### Professional Experience

The Simmons Group, Inc.

August, 2007 – Present

Expert Witness / Consultant / Attorney / Development Manager

1990 – 1998

- Offers expert witness and non-testimony expert consultation in all real estate, land use, development, partnership, and related matters. Assists in case assessment, trial preparation, and testimony. Assist clients in all aspects of corporate and real estate management and development services, including litigation support, project acquisition, entitlement, finance, workout, operations, project management, and staff development.

John Laing Homes Urban Division, President

September, 2004 – August, 2007

Archstone-Smith Operating Trust, VP of Development

December, 2001 – September, 2004

AvalonBay Communities, Inc., Development Director

November, 1998 – November 2001

Watt Homes San Diego, Inc., Managing VP

1984 - 1990

SBE Commercial Development, VP – Operations

1980 - 1984

### Education

*Juris Doctor*, Whittier College School of Law – Published Member of the Law Review

*Undergraduate*, National University and Duke University – B.A. – Summa Cum Laude

### Professional Skills & Affiliations

- Public speaker- Expertise in wide variety of public and industry presentations, project coordination meetings, industry panels and speeches, educational programs, corporate presentations, media events, and neighborhood forums.
- Published articles in Corporate Management, Land Use, CEQA practice, Fee Exactions, CERCLA liability, Expert Witness Selection and Management, and Memory-Biased testimony.
- Exceptional litigation and expert witness skills. Integrated skill-set combining all aspects of real estate structure, development, and operations with legal acumen to form a powerful litigation tool for clients in evaluating and strategizing responses to litigation issues.
- Licensed California Real Estate Broker (since 1981)
- Member State Bar of California (since 1993)
- Member of the Forensic Expert Witness Association
- American Arbitration Association Member and Arbitration Panelist
- Member National Communication Association