

Charlotte L. Kohler, [RN], CPA, CVA, CRCE-I, CPC, ACS, CHBC, CPCO
President, Kohler HealthCare Consulting, Inc.

With over 40 years of healthcare experience, Charlotte Kohler has developed a diverse career in the healthcare industry. A registered nurse, she was the Chief Operating Officer of a hospital-based emergency department and multi-site medical practice; a compliance officer for a five-hospital integrated delivery system including over 500 physicians, SNFs, imaging centers, DME and ASCs; Ms. Kohler is an active member on several Maryland Hospital/HSCRC Task Force Committees to improve compliance of Maryland hospitals in Federal Medicare billing and compliance requirements. Outside of Maryland, she is able to provide understanding of various regulations to get to the right answer.

As President of Kohler HealthCare Consulting, the KHC team has served major clients, including large academic medical centers, multi-system hospitals, insurance companies, medical practices including anesthesia, emergency services, pathology, radiology, infusion/chemotherapy, anesthesia, psychiatric providers and hospitals, FQHCs/CHCs/Clinics, SNF and continuing care facilities, suppliers/DME, physical therapy, wound care, lithotripsy, radiology, oncology and radiation therapy supporting coding, compliance and litigation. Within these areas of consulting and litigation support, she specializes in compliance and regulatory issues, valuations and outpatient and professional services reimbursement, as well as billing companies and Consolidated/Combined Business Offices. Frequently hired to provide expert testimony, Ms. Kohler has functioned as an arbitrator between insurers and hospitals involved in payment disagreements. She was the national lead in the RAC endeavors for a large consulting firm.

LITIGATION SUPPORT

Ms. Kohler specializes in litigation, investigation, accounting, auditing and consulting and has assisted clients in expert testimony with litigation support, valuations, and assistance in identifying the issues in health care regulations, medical coding and billing related to potential fraud, abuse and kick-back issues, as well as damages disputes. Ms. Kohler has assisted in many complex legal matters including:

- Specific issues relating to a joint defense group in a nationwide managed care litigation brought by a class of 700,000 physicians against large health insurers and all Blue Cross/Blue Shield plans and similar state cases;
- Claims by payers against hospitals, physicians, and other suppliers/Providers for billing practices; and other regulatory noncompliance;
- Analyze very large data to obtain trends, aberrations and findings.
- Non-participating provider actions against payers for under or non-payment;
- Disputes regarding Medicare and other governmental regulations;
- Litigation between providers and billing companies (psychiatric, anesthesia, radiology, hospital services);
- Disputes regarding valuations, including damages.
- Provide authoritative support for issues found in litigation

AUTHORSHIP, PRESENTATIONS, AND TRAINING

Ms. Kohler has authored three HCPro books: Hospital Billing from A-Z, Long Term Care Billing from A-Z and Physician Practice Billing from A-Z, and is currently writing a new book: Revenue Cycle from A-Z. Additionally, she has authored many publications and copyrighted materials to include manuals, newsletter articles and guidance on CMS/Medicare/Medicaid billing compliance, policies and procedures, care transition and management, coding updates, physician compensation, practice operations, HIPAA, health insurance training, denial avoidance and much more. She produces a monthly newsletter “KHC Pieces for Success” on healthcare industry updates with a wide distribution.

Ms. Kohler is a nationally sought-after speaker and has delivered presentations, seminars, training events, audio conferences and webinar series on industry trends and current hot-topics to a vast array of local and national professional healthcare organizations. A complete list of publications and presentations is available upon request.