

Curriculum Vitae

Paul L. Johnson

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Award-Winning construction professional. 35 years of hand-on experience. Self-made man. Founder/operator of two highly-successful construction firms. Experience includes all aspects of high-end residential construction, new builds and remodeling, light commercial construction and tenant build-out - multiple new builds, over 60 whole home remodels, over 500 kitchen remodels, almost 400 master bath remodels, numerous tenant fit out projects, restaurants, and a historic landmark complete renovation. Extensive consulting experience as an Owner's Representative. Patented inventor of cabinet installation assembly. Author of the book Residential Construction & Remodeling; Straight Talk About The Industry & Process.

Areas of expertise include:

- High-End New Home Construction
- High-End Residential Remodeling
- High-End Kitchen Remodeling
- High-End Bathroom Remodeling
- Cabinetry/Trim Installations
- Interior Finishes
- Exterior Finishes
- Masonry Construction
- Framing
- Tile & Stone Installation
- Schlüter Systems
- Design Process
- Critical Path Scheduling

Employment

Paul L. Johnson Interiors, Inc.
SC

Greenville,

Founder & President, 2012-2021

- Served some of the area's most well-known and high-profile residents with high-end whole home remodels, wine cellars, custom kitchens and custom master suites/baths.

Nice Contracting Consulting Management, Inc.

Washington, D.C.

Area

Founder & President, 1986-2012

- Licensed in Maryland 1986-2012
- First million-dollar revenue year 1991
- First Fortune 500 Client (Telco) 1995
- Company record (The Rouse Company) for fastest build-out of mall restaurant with no disruption to adjacent tenants. Build-out time 31 calendar days. 1996
- GSA qualified contractor 1998
- Performance and Payment bond qualified 1998
- Complete demolition of 1,600sf ranch style home down to first floor deck and construction of 4500 sf. home, while maintaining a fully operational dental office in basement. 1998-99
- First five million-dollar sales year 1999
- In 2006 shifted focus on smaller high-end custom projects and consulting.
- Extensive consulting experience as an owner's representative - provided advice on which design professional, contractor etc. to hire, but also monitored progress along the way, reviewed changes, monitored schedule and became the eyes, ears and brain of the owner so they could focus on their lives.
- Representative for Fourth Presbyterian Church Bethesda, MD for \$13.2 million-dollar construction/renovation project.
- Complete remodeling of kitchen for contest winner of HGTV Design On-A-Dime TV program through the Rachel Ray Show. Completed total custom kitchen renovation in 7 days.
- Earned "Contractor" of the Year award from NARI (National Association of the Remodeling Industry) in 2010 for "Kitchen Remodel over \$150,000" and second place for "Interior Remodel over \$500,000"
- Remodeled homes for some of the nations most recognized public figures.

Independent Order of Foresters (Now, Foresters Financial)

Sales Representative, 1983-1986

- Became licensed California, straight commission Insurance Agent
- Earned company-wide sales awards each year

United States Army National Guard

Maryland Army National Guard Soldier, PFC 1980-1983

- Enlisted Soldier with 11-C M.O.S. (Military Occupational Specialty), 41mm mortar, mechanized infantry.
- Earned Soldier of the Day with competition from 5,000 other soldiers, during Advanced Infantry Training at Ft. Benning GA
- Promoted to Squad Leader
- Graduated having earned expert marksman in rifle, pistol and grenade launcher
- Received Honorable discharge 1983

Solar Energy Sales

Palm Springs, CA

Installer's Helper, 1983-1984

- Installed solar hot water systems for pools, spas and commercial hot water needs

Harvey Construction

Washington,

D.C.

Laborer and Carpenter Apprentice, 1982-1983

- Received On-Job Training
- Performed various framing, interior/exterior trim carpentry duties, installation of windows and doors, concrete forming and other commercial carpentry services.
- Promoted 3 times

RT Estabrook Cabinetry

Silver Spring,

MD

Cabinetmaker's Helper/Apprentice, 1981-1982

- Custom cabinet fabrication/installation

Superior Carpet Shop

Washington,

D.C.

Warehouseman, Installer's Helper/Apprentice, 1980-1981

- Prepared material orders in warehouse for installers
- Prepared carpet sections according to drawings for installers
- Prepared rooms/areas for installers

JH Lawrence Construction, NASA, Goddard Space Flight Center

Greenbelt,

MD

Union Carpenter's Apprentice, 1979

- Beginners carpentry apprentice work performing various kinds of commercial carpentry, doing tenant build-out and general upfit type work.

Education

Paint Branch High School, Burtonsville, MD

- Maryland High School Diploma

Montgomery County Maryland Fire/Rescue Academy

- Firefighter 1 & II
- EMT
- Auto Extrication

Licenses, Certifications & Certificates¹

1. Licensed Unlimited Home Builder, South Carolina. Expires 2022
2. Licensed Commercial General Contractor, South Carolina. Expired 2023
3. Licensed Home Improvement Contractor, Maryland. Expired 2012
4. Licensed Home Improvement Contractor, Washington, D.C. Expired 2012
5. Licensed Home Improvement Contractor, Virginia, Expired 2012
6. ASHI certified Home Inspector. Expired 2002
7. Appraisal Institute certified Residential Appraiser. Expired 2003

Publication

Residential Building & Remodeling, Paul L. Johnson, Author
First published 2014

Patent

US Patent # 8146873 for Cabinet Installation Assembly

Professional Organizations & Societies

- Associated Builders & Contractors, Washington D.C. Chapter, 1992-1996
- American Society of Home Inspectors, 2002-2006
- National Association of the Remodeling Industry (NARI), 2006-2011
- National Kitchen & Bath Association (NKBA), 2006-2011

Emergency Medical & Fire Department Experience

Hillandale Volunteer Fire Department, Montgomery County, Maryland
Firefighter II/EMT 1977-1983; 1986-1987

Honors & Awards

¹ South Carolina License number is 49135; South Carolina Commercial General Contractor License number is ; Maryland Home Improvement license number was 28200; Virginia contractor's license number was VA2705035760; District of Columbia Home Improvement Contractors License number was 66003911. No known registration information for ASHI and Appraisal Institute.

- Contractor Of the Year (COtY) for kitchen renovation over \$150,000, 2010
- COtY for remodel over \$500,000, second place, 2010
- Best of Houzz 7 consecutive years in a row, 2014-2020
- Recommended by Houzz Community 2015
- Houzz Influencer 2015
- Rouse Company, Columbia, Maryland, fastest build-out of mall space as well as no disruption to adjacent tenants, best in company history, 1996

Expert Not Retained