



Stanley L. Lipshultz, J.D., CPCU **Insurance Litigation Consultant**

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Areas of Expertise: Insurance Agents and Brokers Standard of Care, Errors and Omissions, Insurance Agent and Broker Liability, Custom and Practice within the Insurance Industry, Policy Construction and Coverage Interpretation, Claims Handling Practices and Procedures, Insurance Practices and Standards, and Bad Faith. I have considerable deposition and trial experience.

Education: A.B., Washington University in St. Louis (1967)
J.D., Washington College of Law, The American University (1970)
CPCU, The American Institute for Property and Liability
Underwriters, Inc. (1989)

Professional Experience: Fifty-One years of insurance industry experience as a claims adjuster, liability supervisor and litigation defense counsel for insurance agents, brokers and insurers, arbitrator, mediator of insurance matters, expert witness and litigation consultant, and insurance instructor.

Professional Affiliations: Chartered Property Casualty Underwriter (CPCU): Chairman and Newsletter Editor of the Consulting, Litigation and Expert Witness Interest Group; Chairman of the Diversity Standing Committee; National Governor. Member, CPCU Advisory Committee, American Institute for CPCU. Society of Insurance Trainers and Educators (SITE), American Association of Insurance Management Consultants (AAIMCo). I maintain a Maryland Producer's license for property and casualty.

Publications: *When a Special Agent-Insured Relationship Imposes a Heightened Legal Duty*, IRMI, The Risk Report, Vol. XXXVII, No.8, April 2015. *The Special Relationship and the Insurance Producer*, CPCU eJournal, June 2012, *What Makes the "Special Relationship" So Special?* CLEW Quarterly, October 2011, *The Agent and Broker as Risk Manager: An E&O Time Bomb!*, CLEW Quarterly, December 2000. *Litigating Disputes with Insurance Agents and Brokers*.

Presentations: *Best Practices of Errors and Omissions Loss Control; A Practical Guide to Agency Errors and Omissions Risk Management; E&O Risk Management – Meeting the Challenge of Change; The Legal Environment of Insurance (CPCU 6) and The Legal Environment of Risk Management and Insurance (CPCU 530); Certificates of Insurance: Contractual Liability and Additional Insured Issues; Insurance Ethics*.

Geographical Limitations: None