



**PAUL L. WHITE, CCIM, CPM, CSM, RPA**

**PAUL L. WHITE & ASSOCIATES, INC.**

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**Expert  
Profile:**

Real estate executive with over 48 years' experience in commercial real estate property management, brokerage, tenant representation, property and office accounting, interior construction, operations and asset management with expertise in risk management, insurance, slip and falls, property inspections, policy manuals, procedures, receiverships and brokerage compensation issues. Property types include office buildings, CBD and suburban; strip and community shopping centers, industrial properties apartments, landminium and homeowners association.

**Professional  
Experience:**

2001- Present. President, Paul L. White & Associates, Inc.  
2007-Present. Managing Director, KW Commercial, Keller Williams Realty, Premier Properties  
2006-Present. Executive Sales Consultant, Bedford Strategies and Solutions  
1989-2001. President/CEO, The Allen Morris Commercial Real Estate Services Company  
1988-2001. Senior Vice President for Sales & Leasing Brokerage Division, The Allen Morris Commercial Real Estate Services Company  
1984-2001. Senior Vice President for Property Management and Leasing, The Allen Morris Commercial Real Estate Services Company  
1980-1984. Vice President for Investor Services, The Allen Morris Company  
1978-1980. Treasurer, The Allen Morris Company

**Education:**

Bachelor of Science –Industrial Management-Georgia Institute of Technology  
Certified Commercial Investment Member (CCIM) -Commercial Investment Real Estate Institute  
Certified Property Manager (CPM) -Institute of Real Estate Management  
Certified Shopping Center Manager (CSM) -International Council of Shopping Centers  
Real Property Administrator (RPA) -Building Owners and Managers Association  
Personal Leadership Development and Team Building, Leadership Dynamics International, Instructor  
The Best Seller Program, Corporate Dynamics, Inc., Instructor  
Institute of Real Estate Management, Instructor  
Miami-Dade Community College Adjunct Professor  
CCIM Institute – Adjunct Instructor

**Professional**

Certified Commercial Investment Member (CCIM) –CCIM Institute; State Chapter Past President  
Certified Property Manager (CPM), Institute of Real Estate Management (IREM), Board of Directors, Chapter #19 –Treasurer, Past President  
Certified Shopping Center Manager (CSM), International Council of Shopping Centers (ICSC)  
Real Property Administrator (RPA), Building Owners and Managers Association International (BOMA)  
Licensed Real Estate Broker, Florida Real Estate Commission  
Big Brothers/Big Sisters of Greater Miami; Past President, Board of Directors United Way of Dade County; Fundraising Committee  
The Georgia Tech Miami Alumni Club, Past President

**PLEASE CALL US AT (305) 270-0710 FOR A COMPLETE CURRICULUM VITAE**